

### **Preferred Technology Solutions (PTS) Inc.**

**Technology and Management Consulting** 







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# **Company Profile**

- Over 10 years of experience in providing Information Technology and Management Consulting services
  - Founded in October 2004
- Certification
  - US Small Business Administration (SBA) certified
    - SDB and 8(a)
    - Effective Since: 05/29/2008
  - Maryland Department of Transportation (MDOT) certified MBE/DBE
    - MBE/DBE Certification No: 05-494
    - Certified Since: 10/27/2005
  - Commonwealth of Pennsylvania Department of General Services (DGS) certified Woman/Minority Business Enterprise
    - MBE/WBE Certification No: 100228Preferre
    - Certified Since: 02/28/2008
  - Maryland Department of General Services (DGS) certified Small Business Reserve (SBR)
    - SBE Certification No: SB11-2638



### **Overview**

- PTS offers a wide variety of Information Technology and Management Consulting services
- PTS provides consulting services to a number of State Agencies in Maryland and Commonwealth of Pennsylvania focusing on Human Services Program
- PTS' success had been a result of bringing the right people with the right skills and coupling that with industry standard and repeatable processes
- PTS has broad knowledge and experience in the full life cycle of software system
  development and implementation. Our consultants possess the blend of technical expertise
  and project management proficiency to track the entire process from the planning phase
  through process definition, requirements gathering, design, build, testing, deployment and
  on-going system maintenance
- Management Consulting is one of the PTS' core competencies. Our expertise lies in providing our clients timely, relevant and quality services in the areas of IT management consulting, specifically:
  - Strategic Planning
  - Project Management
  - Program Management Office (PMO) Implementation
  - Process Improvement

- Contractor/ Project Assessments
- Risk Assessment Analysis and Mitigation Planning
- Quality Assurance and Quality Control (QA/QC)
- Independent Verification and Validation (IV&V)



# **Expertise in Human Services**

- Strong Human Services expertise in large-scale computer systems with specific expertise in the following programs:
  - Public Assistance and Eligibility (IVA)
  - Health Benefit Exchange (HBE)
  - Office of Home and Energy Program (OHEP)
  - Child Care Tracking System
  - Child Support Enforcement (IVD)
  - Title IVA/ IVD Interface
  - Child Support Customer Services Systems
  - Social Services for Child Welfare Systems (Statewide Automatic Child Welfare Information Systems – SACWIS)
  - Title IVE
  - WORKS Programs



### **PTS Services**

### **Information Technology Consulting Services**

Support a full Software Development Life Cycle (SDLC)

System/Data Conversion

Requirement Analysis

System Design

System Development

**Testing** 

Training

Documentation

System Implementation

Large-scale mainframe and web-based systems
On-going system maintenance, operations and enhancements



# PTS Services (Cont.)

### **Management Consulting Services**

Quality Assurance and Quality Control (QA/QC) Independent Verification and Validation (IV&V) Developing Project Management Deliverables Project Management Deliverables Review **Project Management Services** SDLC Deliverables Review Feasibility Studies Risk Management Change Management Process Improvement **Organization Assessment Business Process Re-engineering** Contract Transition Support Services Developing Request For Proposal (RFP) Project Management Office (PMO) Implementation



# North American Industry Classification System (NAICS) Codes

- 541511 Custom Computer Programming Services
- 541512 Computer Systems Design Services
- 541519 Other Computer Related Services
- 541611 Administrative Management and General Management Consulting Services
- 541618 Other Management Consulting Services
- 611420 Training
- 611430 Professional and Management Development Training



# **Prior Experience**

#### **Maryland Department of Human Resources (MD - DHR)**

DHR is one of the largest Maryland state agencies to administer the State's public assistance, social services, child support enforcement, and community-based programs.

- Application Maintenance/Operations And Enhancement Services (MBE partner to Xerox State and Local Solutions)
  - 01/2015 to Present (option year exercised)
  - 07/2010 to 12/2015 (base year completed)
- Outsourcing Of Application Hosting, Maintenance And Enhancement Services (MBE partner to ACS State and Local Solutions)
  - 07/2009 to 06/2010
- Enterprise Program Management, Quality Assurance and Enterprise Architecture Support (MBE partner to BearingPoint)
  - 7/2008 to 7/2009 (option year completed)
  - 7/2007 to 7/2008 (base year completed)
- Management Consulting for the Office of Technology for Human Services (MBE partner to BearingPoint)
  - 6/2005 to 6/2006 (base year completed)
  - 7/2006 to 7/2007 (option year completed)



# **Prior Experience (Cont.)**

#### **Maryland Health Benefit Exchange (MD HBE)**

- Information Technology Indefinite Delivery Indefinite Quantity (IDIQ) (Master Contractor)
  - 07/2015 to Present
    - Software Engineering
    - IT Quality Assurance Consulting Services
    - Management Consulting Services
- Program Management Services (MBE partner to Navigator Management Partners)
  - 07/2014 to Present
- Program Management Services (MBE partner to Cambria Solutions)
  - 05/2013 to 06/2014

#### **Baltimore County Office of Information Technology**

- Supplemental Staffing Services (MBE partner to SYSCOM Inc.)
  - 10/2015 to Present

#### Commonwealth of Pennsylvania Department of Public Welfare (DPW)

- Information Technology Support and Services for
  - Lot #1 Eligibility Systems IT Consulting Services
  - Lot #4 Child Welfare IT Consulting Services
  - (partner to KPMG and JAG Consultancy team)
    - 05/2012 to 05/2013



# **Prior Experience (Cont.)**

#### Maryland State Lottery Agency

- Financial Management System Maintenance (MBE partner to TCC Software Solutions)
  - 11/2009 to 08/2013

#### Maryland Department of Information Technology (DoIT)

(MBE partner to The Kerr Company)

- Provided Five Agency Independent Verification & Validations (IV&V) services for the major IT projects
  - 07/2010 to 01/2012

#### Maryland Department of Transportation (MDOT)

(MBE partner to BearingPoint)

- Provided requirement gathering, testing, documenting of Billing subsystem
  - 07/2007 to 09/2007

### Maryland Department of Budget and Management – General Account Division (DBM/GAD)

(MBE partner to BearingPoint)

- Provided implementation of the Payment Side of the Federal Liability Offset project, development of detail design, and development and testing
  - 01/2007 to 12/2007



### **Client Information**

- Maryland Department of Human Resources (DHR) <a href="http://www.dhr.state.md.us/">http://www.dhr.state.md.us/</a>
- Maryland Health Benefit Exchange (HBE) <a href="http://marylandhbe.com/">http://marylandhbe.com/</a>
- Baltimore County Office of Information Technology http://www.baltimorecountymd.gov/Agencies/infotech/index.html
- Common Wealth of Pennsylvania Department of Welfare (DPW) -<a href="http://www.dpw.state.pa.us/">http://www.dpw.state.pa.us/</a>
- Maryland Department of Information Technology (DoIT) <a href="http://doit.maryland.gov/">http://doit.maryland.gov/</a>
- Maryland Department of Transportation (MDOT) http://www.mdot.state.md.us/
- Xerox State and Local Services http://services.xerox.com/
- SYSCOM Inc. http://www.syscom.com/
- Navigator Management Partners <a href="http://www.navmp.com/">http://www.navmp.com/</a>
- TCC Software Solutions <a href="http://www.e-tcc.com/">http://www.e-tcc.com/</a>
- KPMG <a href="http://www.kpmg.com/us/">http://www.kpmg.com/us/</a>
- JAG Consultancy
- The Kerr Company <a href="http://www.thekerrcompany.com/">http://www.thekerrcompany.com/</a>
- BearingPoint <a href="http://www.bearingpoint.com/">http://www.bearingpoint.com/</a>



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